

Meet our Speaker



Brian Watkins began in the collection industry with Southern Oregon Credit Service in 1990. In 2001, Brian and his wife Denise purchased the company when the original owners wanted to retire. Most of their business is third-party collections for healthcare, public entities like courts and community colleges, finance companies, utilities, property management, and many other creditors and entities.

Brian has twice served as president of the Oregon Collectors Association, has served on the Legislative Committee for his state unit since 1997, and currently is Chairman. He has twice earned the Unit Leader of the Year Award from ACA International, and has served on numerous national boards and committees.

Brian is a Certified Instructor for ACA International and frequently speaks nationally to industry groups about creating and running efficient and compliant collection operations. One of the few instructors who can make the topic of collections interesting and even fun!

Only \$59 per person includes all seminar materials, plus continental breakfast and lunch!



Return the Registration Form by November 1st to ensure your spot! Our seminars can sell out and space is limited so do not wait until the last minute to register.

For more information, contact our Client Service Team at 888-511-0070 or email to CST@socredit.com

Take a vacation from your A/R Problems!

Join us for the 2019 Collection Forum November 12th, 2019 at the Hilton Garden Inn, Medford OR

Get updates on changes for Oregon creditors and hear the latest on federal issues facing creditors, from making calls to cell phones to statute of limitations and changes to credit reporting. And much more!

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Oregon Credit Service

Best practices for Collectors and Finance Directors

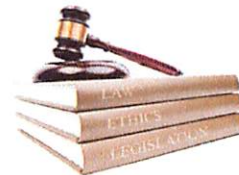


- Contracts - what you need to know about charging fees, interest, and getting signatures
- Who is your proper debtor and what can happen if you get this wrong? (Hint - you don't want to get it wrong!)
- When we can and cannot collect - what are "attachable assets"?
- How the statute of limitations works, what it means for trying to collect your debts.
- Bankruptcy - what do I need to do? What can I do? What can't I do?
- And more!

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Legislative, Congressional and Regulatory Items Include:

- Changes for Oregon creditors in 2019 and 2020
- Limited interest for some healthcare accounts
- Increase in wage exemptions for garnishments
- Increased fees
- Privacy and security
- New authority for ODR and their tax-intercept program
- and MUCH more!



Federal Issues for us to consider include how the FCC and Congress looking at the Robo-call issue impacts our business and the real legal threat it poses; Credit reporting changes impacting what and when items can be put on a consumer's report

What can you do to get a higher return on your receivables?

What changes can you make to get paid more?

What information should you be obtaining?

What does the collection agency need to be successful in collecting and can help limit liability for lawsuits?

What does it mean when a consumer "disputes" a debt to a debt collector? And what that means to my office.

Adults, children, minors, and the Oregon family expense laws - what does it all mean?

Plus breakfast and lunch provided!

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